

THE ULTIMATE AUCTION GUIDE



1

GO TO A FEW AUCTIONS JUST TO SEE HOW THEY RUN



2

INVESTIGATE WHAT SIMILAR PROPERTIES IN THE AREA HAVE RECENTLY SOLD FOR

3

SORT YOUR FINANCES BEFORE BIDDING AND KNOW HOW MUCH YOU CAN AFFORD

4

KEEP IN MIND STAMP DUTY, MORTGAGE INSURANCE AND LEGAL FEES

5

WHEN THE REAL ESTATE CLIMATE IS HOT, EXPECT COMPETITIVE BIDDING ON AUCTION DAY

6

KEEP TRACK OF YOURS AND OTHERS BIDS AND TRY AND STICK TO YOUR BIDDING LIMIT